

# HEAT PUMP & WEATHERIZATION CASE STUDY

## Phil from Reading



Like many people, Phil thought there was no significant difference between heating his home with natural gas or electricity. Historically, they have both come from fossil fuels. Once he learned that RMLD gets some of its energy from renewable and emission free sources, he was convinced to make the switch to a heat pump. Phil decided to use *RMLD's Heat Pump & Weatherization Rebate Program* instead of Mass Save's because of the outstanding service he has had in the past.

**"Whenever I have dealt with RMLD, they've been outstanding people who seem to really care about their residents, and that's worth so much."**

Before starting, RMLD explained the entire process for him, giving Phil the confidence he needed to start:

**"I called and talked to Ajey a number of times; I touched base with him often...I was unsure of the sequence between an electrical contractor and heat pump contractor and the rebate process was a bit vague to me, but he walked me through everything... RMLD wants you to succeed... you have a partner there... I'm so glad we went with RMLD."**

Phil got a few estimates from contractors but eventually went with a recommendation that he could trust. The contractor gave him suggestions based on systems that would work well in winter months. Working with a trusted contractor enabled Phil to do minimal product research, making the process even easier. The contractor took care of the entire rebate process, and it all went smoothly aside from one small miscommunication that was resolved quickly.

Phil is very satisfied with the system so far and is shocked at how effective it has been. He loves how quiet it is, how it looks, and how well it heats and cools his house. His favorite feature this summer has been the dehumidifying setting which is a life saver on very rainy days. He went as far to say that **"it is an improvement on the quality of life."** Phil says he is starting to see some savings on his energy bill too but is really looking forward to the savings he's expecting this winter.

For others who are considering getting a heat pump, his advice is to get a trusted contractor and to compare different system's ratings online before buying. Other than that, Phil says to,

**"Just do it!"**

BROUGHT TO YOU BY



For more information on RMLD's Heat Pump & Weatherization Rebate Program, scan the QR Code below.



### RMLD INCENTIVE

\$2,167  
\$1,000/TON SYSTEM

### ESTIMATED UPFRONT COST

\$10,600

\*THIS IS AN ESTIMATE  
BASED ON CUSTOMER  
EXPERIENCE AND MAY  
VARY CASE TO CASE

### ESTIMATED SAVINGS

#### PER YEAR

\$769  
5,121 LBS  
CO<sub>2</sub>

EQUIVALENT TO  
261 GALLONS OF  
GAS BURNED BY  
A CAR

#### PER LIFETIME (18 YEARS)

\$13,847  
92,008 LBS  
CO<sub>2</sub>

EQUIVALENT TO  
4694 GALLONS  
OF GAS BURNED  
BY A CAR