## RMLD Payment Scenarios to the Town of Reading

The RMLD would recommend extending the current motion of the payment freeze to the Town of Reading in the amount of \$2,480,506 yearly through 12/31/2021 (current motion goes to 7/1/2021). This would help the town complete it's fiscal year budget and help the RMLD complete it's calendar year budget.

Proposed payments starting 7/1/2022 would be based on the previous completed calendar year audited financial statements of kWh sales.

Below are examples of what the payments would look like for 3.75 or 4 mils/kWh sales if the payments were frozen for 5 years or if sales were to remain flat, decrease by 1-2% or increase by 1%, as well as a consideration for a 3-year average for all the same.

## At this time, RMLD believes sales to remain flat or decrease by 1%.

1. Freeze payments for 5 years starting on 7/1/2022 based on CY21 audited financial statements of 4 mils/kWh sales. Reevaluate mils/kWh sales in year 4 for the subsequent 5 year payment freeze.

Assume sales come in at 655,732,411 kWh sales for CY21.

				Below the Line
	RMLD		То	wn of Reading Payment
	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546			
CY 19	652,868,781	3.66	\$	2,480,506
CY 20	655,732,411	3.80	\$	2,480,506
CY 21	655,732,411	3.78	\$	2,480,506
CY 22	payment frozen	4.00	\$	2,622,930
CY 23	payment frozen	4.00	\$	2,622,930
CY 24	payment frozen	4.00	\$	2,622,930
CY 25	payment frozen	4.00	\$ 2,622	
CY 26	payment frozen	4.00	\$	2,622,930

2. Payments starting on 7/1/2022 based on CY21 audited financial statements of 4 mils/kWh sales considering sales are remaining flat.

Assume sales come in at 655,732,411 kWh sales for CY21.

				Below the Line		
	RMLD			Town of Reading Payment		
	kWh Sales Mils/kWh			Mils/kWh Sales		
CY 18	678,237,546					
CY 19	652,868,781	3.66	\$	2,480,506		
CY 20	655,732,411	3.80	\$	2,480,506		
CY 21	655,732,411	3.78	\$	2,480,506		
CY 22	655,732,411	4.00	\$	2,622,930		
CY 23	655,732,411	4.00	\$	2,622,930		
CY 24	655,732,411	4.00	\$	2,622,930		
CY 25	655,732,411	4.00	\$	2,622,930		
CY 26	655,732,411	4.00	\$	2,622,930		

3. Payments starting on 7/1/2022 based on CY21 audited financial statements of 4 mils/kWh sales considering sales decrease by 1%. Assume sales come in at 639,876,692 kWh sales for CY21.

				Below the Line
	RMLD			own of Reading Payment
	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546			
CY 19	652,868,781	3.66	\$	2,480,506
CY 20	646,340,093	3.80	\$	2,480,506
CY 21	639,876,692	3.84	\$	2,480,506
CY 22	633,477,925	4.00	\$	2,559,507
CY 23	627,143,146	4.00	\$	2,533,912
CY 24	620,871,715	4.00	\$	2,508,573
CY 25	614,662,997	4.00	\$	2,483,487
CY 26	608,516,368	4.00	\$	2,458,652

4. Payments starting on 7/1/2022 based on CY21 audited financial statements of 4 mils/kWh sales considering sales decrease by 2%. Assume sales come in at 627,015,177 kWh sales for CY21.

				Below the Line
	RMLD			own of Reading Payment
	kWh Sales Mils/kWh			Mils/kWh Sales
CY 18	678,237,546			
CY 19	652,868,781	3.66	\$	2,480,506
CY 20	639,811,405	3.80	\$	2,480,506
CY 21	627,015,177	3.88	\$	2,480,506
CY 22	614,474,874	4.00	\$	2,508,061
CY 23	602,185,376	4.00	\$	2,457,899
CY 24	590,141,669	4.00	\$	2,408,742
CY 25	578,338,835	4.00	\$	2,360,567
CY 26	566,772,059	4.00	\$	2,313,355

5. Payments starting on 7/1/2022 based on CY21 audited financial statements of 4 mils/kWh sales considering sales increase by 1%. Assume sales come in at 665.991.443 kWh sales for CY21.

				Below the Line		
	RMLD			Town of Reading Payment		
	kWh Sales	Mils/kWh		Mils/kWh Sales		
CY 18	678,237,546					
CY 19	652,868,781	3.66	\$	2,480,506		
CY 20	659,397,469	3.80	\$	2,480,506		
CY 21	665,991,443	3.76	\$	2,480,506		
CY 22	672,651,358	4.00	\$	2,663,966		
CY 23	679,377,872	4.00	\$	2,690,605		
CY 24	686,171,650	4.00	\$	2,717,511		
CY 25	693,033,367	4.00	\$	2,744,687		
CY 26	699,963,700	4.00	\$	2,772,133		

1. Freeze payments for 5 years starting on 7/1/2022 based on CY21 audited financial statements of 3.75 mils/kWh sales. Reevaluate mils/kWh sales in year 4 for the subsequent 5 year payment freeze. Assume sales come in at 655,732,411 kWh sales for CY21.

				Below the Line	
	RMLD		To	wn of Reading Payment	
	kWh Sales	Mils/kWh	Mils/kWh Sales		
CY 18	678,237,546				
CY 19	652,868,781	3.66	\$	2,480,506	
CY 20	655,732,411	3.80	\$	2,480,506	
CY 21	655,732,411	3.78	\$	2,480,506	
CY 22	payment frozen	3.75	\$	2,458,997	
CY 23	payment frozen	3.75	\$	2,458,997	
CY 24	payment frozen	3.75	\$	2,458,997	
CY 25	payment frozen	3.75	\$	2,458,997	
CY 26	payment frozen	3.75	\$ 2,458,99		

2. Payments starting on 7/1/2022 based on CY21 audited financial statements of 3.75 mils/kWh sales considering sales are remaining flat.

Assume sales come in at 655,732,411 kWh sales for CY21.

				Below the Line
	RMLD			wn of Reading Payment
	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546			
CY 19	652,868,781	3.66	\$	2,480,506
CY 20	655,732,411	3.80	\$	2,480,506
CY 21	655,732,411	3.78	\$	2,480,506
CY 22	655,732,411	3.75	\$	2,458,997
CY 23	655,732,411	3.75	\$	2,458,997
CY 24	655,732,411	3.75	\$	2,458,997
CY 25	655,732,411	3.75	\$	2,458,997
CY 26	655,732,411	3.75	\$	2,458,997

## 3. Payments starting on 7/1/2022 based on CY21 audited financial statements of 3.75 mils/kWh sales considering sales decrease by 1%. Assume sales come in at 639,876,692 kWh sales for CY21.

				Below the Line
	RMLD		То	wn of Reading Payment
	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546			
CY 19	652,868,781	3.66	\$	2,480,506
CY 20	646,340,093	3.80	\$	2,480,506
CY 21	639,876,692	3.84	\$	2,480,506
CY 22	633,477,925	3.75	\$	2,399,538
CY 23	627,143,146	3.75	\$	2,375,542
CY 24	620,871,715	3.75	\$	2,351,787
CY 25	614,662,997	3.75	\$	2,328,269
CY 26	608.516.368	3.75	Ś	2,304,986

## 4. Payments starting on 7/1/2022 based on CY21 audited financial statements of 3.75 mils/kWh sales considering sales decrease by 2%. Assume sales come in at 627,015,177 kWh sales for CY21.

			Below the Line		
	RMLD		То	wn of Reading Payment	
	kWh Sales	Mils/kWh	Mils/kWh Sales		
CY 18	678,237,546				
CY 19	652,868,781	3.66	\$	2,480,506	
CY 20	639,811,405	3.80	\$	2,480,506	
CY 21	627,015,177	3.88	\$	2,480,506	
CY 22	614,474,874	3.75	\$	2,351,307	
CY 23	602,185,376	3.75	\$	2,304,281	
CY 24	590,141,669	3.75	\$	2,258,195	
CY 25	578,338,835	3.75	\$	2,213,031	
CY 26	566,772,059	3.75	\$	2,168,771	

5. Payments starting on 7/1/2022 based on CY21 audited financial statements of 3.75 mils/kWh sales considering sales increase by 1%.

Assume sales come in at 665,991,443 kWh sales for CY21.

				Below the Line
	RMLD		То	wn of Reading Payment
	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546			
CY 19	652,868,781	3.66	\$	2,480,506
CY 20	659,397,469	3.80	\$	2,480,506
CY 21	665,991,443	3.76	\$	2,480,506
CY 22	672,651,358	3.75	\$	2,497,468
CY 23	679,377,872	3.75	\$	2,522,443
CY 24	686,171,650	3.75	\$	2,547,667
CY 25	693,033,367	3.75	\$	2,573,144
CY 26	699,963,700	3.75	\$	2,598,875

Assume a 3-year average of 654,777,868 kWh sales for CY21.

					Below the Line
	RMLD	3-Year Average		То	own of Reading Payment
	kWh Sales	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	655,732,411	662,279,579	3.80	\$	2,480,506
CY 21	655,732,411	654,777,868	3.78	\$	2,480,506
CY 22	payment frozen	payment frozen	4.00	\$	2,619,111
CY 23	payment frozen	payment frozen	4.00	\$	2,619,111
CY 24	payment frozen	payment frozen	4.00	\$	2,619,111
CY 25	payment frozen	payment frozen	4.00	\$	2,619,111
CY 26	payment frozen	payment frozen	4.00	\$	2,619,111

2. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 4 mils/kWh sales considering sales are remaining flat.

Assume a 3-year average of 654,777,868 kWh sales for CY21.

					Below the Line
	RMLD	3-Year Average		Тс	own of Reading Payment
	kWh Sales	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	655,732,411	662,279,579	3.80	\$	2,480,506
CY 21	655,732,411	654,777,868	3.78	\$	2,480,506
CY 22	655,732,411	655,732,411	4.00	\$	2,619,111
CY 23	655,732,411	655,732,411	4.00	\$	2,622,930
CY 24	655,732,411	655,732,411	4.00	\$	2,622,930
CY 25	655,732,411	655,732,411	4.00	\$	2,622,930
CY 26	655,732,411	655,732,411	4.00	\$	2,622,930

3. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 4 mils/kWh sales considering sales decrease by 1%.

					Below the Line
	RMLD	3-Year Average		Тс	own of Reading Payment
	kWh Sales	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	646,340,093	659,148,807	3.80	\$	2,480,506
CY 21	639,876,692	646,361,855	3.84	\$	2,480,506
CY 22	633,477,925	639,898,237	4.00	\$	2,585,447
CY 23	627,143,146	633,499,255	4.00	\$	2,559,593
CY 24	620,871,715	627,164,262	4.00	\$	2,533,997
CY 25	614,662,997	620,892,619	4.00	\$	2,508,657
CY 26	608,516,368	614,683,693	4.00	\$	2,483,570

4. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 4 mils/kWh sales considering sales decrease by 2%. Assume a 3-year average of 639,898,455 kWh sales for CY21.

					Below the Line	
	RMLD	3-Year Average		Town of Reading Payment		
	kWh Sales	kWh Sales	Mils/kWh		Mils/kWh Sales	
CY 18	678,237,546					
CY 19	652,868,781		3.66	\$	2,480,506	
CY 20	639,811,405	656,972,577	3.80	\$	2,480,506	
CY 21	627,015,177	639,898,455	3.88	\$	2,480,506	
CY 22	614,474,874	627,100,485	4.00	\$	2,559,594	
CY 23	602,185,376	614,558,476	4.00	\$	2,508,402	
CY 24	590,141,669	602,267,306	4.00	\$	2,458,234	
CY 25	578,338,835	590,221,960	4.00	\$	2,409,069	
CY 26	566,772,059	578,417,521	4.00	\$	2,360,888	

5. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 4 mils/kWh sales considering sales increase by 1%.

Assume a 3-year average of 659,419,231 kWh sales for CY21.
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					Below the Line
	RMLD	3-Year Average		Тс	own of Reading Payment
	kWh Sales	kWh Sales	Mils/kWh		Mils/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	659,397,469	663,501,265	3.80	\$	2,480,506
CY 21	665,991,443	659,419,231	3.76	\$	2,480,506
CY 22	672,651,358	666,013,423	4.00	\$	2,637,677
CY 23	679,377,872	672,673,558	4.00	\$	2,664,054
CY 24	686,171,650	679,400,293	4.00	\$	2,690,694
CY 25	693,033,367	686,194,296	4.00	\$	2,717,601
CY 26	699,963,700	693,056,239	4.00	\$	2,744,777

(1) The latest actual data is based on CY2019 kWh sales

(2) kWh sales are projected after CY2019

1. Freeze payments for 5 years starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 3.75 mils/kWh sales. Reevaluate mils/kWh sales in year 4 for the subsequent 5 year payment freeze.

Assume a 3-year average of 654,777,868 kWh sales for CY21.

				Be	low the Line
	RMLD	3-Year Average		Town of	Reading Payment
	kWh Sales	kWh Sales	Mils/kWh	Mil	s/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	655,732,411	662,279,579	3.80	\$	2,480,506
CY 21	655,732,411	654,777,868	3.78	\$	2,480,506
CY 22	payment frozen	payment frozen	3.75	\$	2,455,417
CY 23	payment frozen	payment frozen	3.75	\$	2,455,417
CY 24	payment frozen	payment frozen	3.75	\$	2,455,417
CY 25	payment frozen	payment frozen	3.75	\$	2,455,417
CY 26	payment frozen	payment frozen	3.75	\$	2,455,417

2. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 3.75 mils/kWh sales considering sales are remaining flat.

				Ве	low the Line
	RMLD	3-Year Average		Town of	Reading Payment
	kWh Sales	kWh Sales	Mils/kWh	Mil	s/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	655,732,411	662,279,579	3.80	\$	2,480,506
CY 21	655,732,411	654,777,868	3.78	\$	2,480,506
CY 22	655,732,411	655,732,411	3.75	\$	2,455,417
CY 23	655,732,411	655,732,411	3.75	\$	2,458,997
CY 24	655,732,411	655,732,411	3.75	\$	2,458,997
CY 25	655,732,411	655,732,411	3.75	\$	2,458,997
CY 26	655,732,411	655,732,411	3.75	\$	2,458,997

<sup>3.</sup> Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 3.75 mils/kWh sales considering sales decrease by 1%.

Assume a 3-year average of 646,361,855 kWh sales for CY21.

				Ве	low the Line
	RMLD	3-Year Average		Town of	Reading Payment
	kWh Sales	kWh Sales	Mils/kWh	Mil	s/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	646,340,093	659,148,807	3.80	\$	2,480,506
CY 21	639,876,692	646,361,855	3.84	\$	2,480,506
CY 22	633,477,925	639,898,237	3.75	\$	2,423,857
CY 23	627,143,146	633,499,255	3.75	\$	2,399,618
CY 24	620,871,715	627,164,262	3.75	\$	2,375,622
CY 25	614,662,997	620,892,619	3.75	\$	2,351,866
CY 26	608,516,368	614,683,693	3.75	\$	2,328,347

4. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements	
of 3.75 mils/kWh sales considering sales decrease by 2%.	

Assume a 3-year average of 639,898,455 kWh sales for CY21.
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				Ве	low the Line
	RMLD	3-Year Average		Town of	Reading Payment
	kWh Sales	kWh Sales	Mils/kWh	Mi	s/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	639,811,405	656,972,577	3.80	\$	2,480,506
CY 21	627,015,177	639,898,455	3.88	\$	2,480,506
CY 22	614,474,874	627,100,485	3.75	\$	2,399,619
CY 23	602,185,376	614,558,476	3.75	\$	2,351,627
CY 24	590,141,669	602,267,306	3.75	\$	2,304,594
CY 25	578,338,835	590,221,960	3.75	\$	2,258,502
CY 26	566,772,059	578,417,521	3.75	\$	2,213,332

5. Payments starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 3.75 mils/kWh sales considering sales increase by 1%. Assume a 3-year average of 659,419,231 kWh sales for CY21.

				Below the Line	
	RMLD	3-Year Average		Town of	Reading Payment
	kWh Sales	kWh Sales	Mils/kWh	Mi	ls/kWh Sales
CY 18	678,237,546				
CY 19	652,868,781		3.66	\$	2,480,506
CY 20	659,397,469	663,501,265	3.80	\$	2,480,506
CY 21	665,991,443	659,419,231	3.76	\$	2,480,506
CY 22	672,651,358	666,013,423	3.75	\$	2,472,822
CY 23	679,377,872	672,673,558	3.75	\$	2,497,550
CY 24	686,171,650	679,400,293	3.75	\$	2,522,526
CY 25	693,033,367	686,194,296	3.75	\$	2,547,751
CY 26	699,963,700	693,056,239	3.75	\$	2,573,229
Current motion in effect:		12/31/2019 \$	1.240	1,240,253	
		7/1/2020 \$		1,240,253	

12/31/2020 \$ 1,240,253 7/1/2021 \$ 1,240,253

<sup>1.</sup> Freeze payments for 5 years starting on 7/1/2022 based on CY21's 3-year average audited financial statements of 4 mils/kWh sales. Reevaluate mils/kWh sales in year 4 for the subsequent 5 year payment freeze.